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The buck starts
HERE.



- You receive **\$100 AND** your friend (or neighbor or relative) receives **\$50** if they buy a new system from E. Smith.

OR

- You receive **\$50 AND** your referral family receives **\$25** if they buy a new furnace, air conditioner, or heat pump from E. Smith.

How it works:

Just write your name here: _____

(Referring client)

And give this coupon to your friend. Ask them to present it to the salesman at the time of purchase. **This activates both your reward and your friend's reward!**



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